



**Australian
National
University**

Position Description

College/Division:	DVC (Research & Innovation)
Faculty/School/Centre:	Research Services Division
Department/Unit:	
Position Title:	Senior Research Strategic Development Manager (MRFF Initiatives)
Classification:	Senior Manager Level 3 (Administration)
Position No:	
Responsible to:	Director, Research Services Division
Number of positions that report to this role:	Nil
Delegation(s) Assigned:	TBC

PURPOSE STATEMENT:

Revenue growth and diversification to support excellent research and education is a strategic goal of the University. A critical part of this is growing research funding from alternative and emerging sources such as business, foundations and targeted consultancy. Federal government funding such as the Medical Research Futures Fund (MRFF) is now a growing source of support for research in the health sciences. The Senior Manager will focus on developing Research Initiatives in line with MRFF goals and will be responsible for high-level cross- and inter-institutional research initiative facilitation and support. The post-holder will develop and support a university-wide approach to increasing competitive research and translational funding proposals in the health sciences that can broaden the research-funding base of the University. With a particular focus on programs from the MRFF, the position will additionally support researchers in building compelling business cases and developing relationships with potential external partners in advance of formal funding processes. In addition, the Manager will engage with the MRFF program and related consultations, to help drive strategic alignment with ANU capabilities and the strategic direction of ANU and the College of Health and Medicine (CHM) in particular.

Position Dimension & Relationships:

Under the broad direction of the Dean of CHM and reporting on a day-to-day basis to the Director of Research Services the Senior Strategic Research Development Manager, MRFF Initiatives is accountable for the achievement of funding diversification goals of the Research and Innovation portfolio. As a senior member of the Research and Innovation leadership team, the role works closely with the Strategic Projects and Partnerships Team in the R&I Portfolio, College Deans and Associate Deans Research, as well as staff in the College Research Offices and Technology Transfer Office, to use capability maps of University research to engage with the MRFF funding schemes, support highly competitive submissions, and to develop a seamless service for researcher applicants. The position will align strongly to Strategic Partnerships and Projects (Life Sciences), where strong relationships with research groups will be key to revenue growth through funded research. The position has an important external leadership role in representing a pro-active and responsive ANU in interacting with Federal and Territory government agencies and partner organisations, particularly in relation to specific proposals.

Role Statement:

- Lead the development, implementation and management of a university wide Health and Medical funding strategy, with a particular focus on MRFF.
- Lead the ANU engagement with health and medical health funding policy development and funding programs, seeking to ensure broad ANU engagement across relevant Colleges. This will include but not be limited to Medical Research Futures Fund (MRFF); National Health and Medical Research Council (NHMRC) Development, Partnership and Program Grants; Cooperative Research Centres (CRCs) and CRC (Projects), and the MTPConnect growth Centre.
- Provide leadership and advice to the University Executive, College Deans, and other senior academic and professional staff on building productive relationships and optimising research funding opportunities for health and medical research.
- Develop and maintain high level relationships with external stakeholders and become a trusted member of their network

- Identify and support major strategic initiatives with the Dean and University Executive as required.
- Identify and create external research funding opportunities and partnerships that use, expand and develop health science and research capabilities and facilities of the ANU.
- Formulate and implement effective engagement strategies to raise awareness and support the development of a greater focus on and understanding of external funding and partnership considerations amongst staff at ANU in Health Sciences Research.
- Ensure effective delivery of developed initiatives working with College Offices and Central Services as required, acting on behalf of the Director of Research Services.
- High-level contribution to and coordinate of communication of schemes and opportunities to Colleges and Schools.
- High-level contribution to the identification and coordination of support for proposal development from School, College and Central areas.
- High level authoritative advice, analysis and repositioning of unsuccessful proposals for submission to other schemes
- Leadership and management of successful proposals through to contract signing and project initiation.
- Comply with all ANU policies and procedures, and in particular those relating to work health and safety and equal opportunity

SELECTION CRITERIA:

The Successful applicant will have:

1. Postgraduate qualifications with significant experience and proven expertise in higher education resource management, planning and implementation, specifically as it relates to research development and its translation to a business context or an equivalent combination of experience and training. *Qualifications in Life or Health Sciences would be an advantage.*
2. Extensive understanding, experience and leadership in current health and medical research and innovation policy issues and challenges within the Australian research community, with the capacity to apply best practise and innovative strategies within the area of functional responsibility.
3. Extensive experience in leadership, management and coordination in the delivery of organisational outcomes.
4. Demonstrated high level of achievement at a senior level in a large organisation, particularly in the development and implementation of innovative business solutions to support research funding outcomes.
5. Ability to demonstrate sophisticated analytical and judgement skills, high level negotiation and communication skills and the ability to resolve difficult situations.
6. Proven ability to develop and maintain relationships with key internal and external stakeholders and successfully build networks and promote and represent the University, wide range of stakeholders, including senior researchers, academic leaders, administrators, and representatives of business and government in an environment of change.
7. A demonstrated high level of understanding of equal opportunity principles and a commitment to the application of EO policies in a University context.

Supervisor/Delegate Signature:		Date:	
Printed Name:		Uni ID:	

References:

[General Staff Classification Descriptors](#)

[Academic Minimum Standards](#)



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Pre-Employment Work Environment Report

Position Details

College/Div/Centre		Dept/School/Section	
Position Title		Classification	
Position No.		Reference No.	

In accordance with the Occupational Health and Safety Act 1991 the University has a duty of care to provide a safe workplace for all staff.

- This form must be completed by the supervisor of the advertised position and forwarded with the job requisition to Appointments and Promotions Branch, Human Resources Division. Without this form jobs cannot be advertised.
- This form is used to advise potential applicants of work environment issues prior to application.
- Once an applicant has been selected for the position consideration should be given to their inclusion on the University's Health Surveillance Program where appropriate – see . http://info.anu.edu.au/hr/OHS/___Health_Surveillance_Program/index.asp
Enrolment on relevant OHS training courses should also be arranged – see http://info.anu.edu.au/hr/Training_and_Development/OHS_Training/index.asp
- 'Regular' hazards identified below must be listed as 'Essential' in the Selection Criteria - see 'Employment Medical Procedures' at http://info.anu.edu.au/Policies/_DHR/Procedures/Employment_Medical_Procedures.asp

Potential Hazards

- Please indicate whether the duties associated with appointment will result in exposure to any of the following potential hazards, either as a **regular** or **occasional** part of the duties.

TASK	regular	occasional	TASK	regular	occasional
key boarding	<input type="checkbox"/>	<input type="checkbox"/>	laboratory work	<input type="checkbox"/>	<input type="checkbox"/>
lifting, manual handling	<input type="checkbox"/>	<input type="checkbox"/>	work at heights	<input type="checkbox"/>	<input type="checkbox"/>
repetitive manual tasks	<input type="checkbox"/>	<input type="checkbox"/>	work in confined spaces	<input type="checkbox"/>	<input type="checkbox"/>
catering / food preparation	<input type="checkbox"/>	<input type="checkbox"/>	noise / vibration	<input type="checkbox"/>	<input type="checkbox"/>
fieldwork & travel	<input type="checkbox"/>	<input type="checkbox"/>	electricity	<input type="checkbox"/>	<input type="checkbox"/>
driving a vehicle	<input type="checkbox"/>	<input type="checkbox"/>			
NON-IONIZING RADIATION			IONIZING RADIATION		
solar	<input type="checkbox"/>	<input type="checkbox"/>	gamma, x-rays	<input type="checkbox"/>	<input type="checkbox"/>
ultraviolet	<input type="checkbox"/>	<input type="checkbox"/>	beta particles	<input type="checkbox"/>	<input type="checkbox"/>
infra red	<input type="checkbox"/>	<input type="checkbox"/>	nuclear particles	<input type="checkbox"/>	<input type="checkbox"/>
laser	<input type="checkbox"/>	<input type="checkbox"/>			
radio frequency	<input type="checkbox"/>	<input type="checkbox"/>			
CHEMICALS			BIOLOGICAL MATERIALS		
hazardous substances	<input type="checkbox"/>	<input type="checkbox"/>	microbiological materials	<input type="checkbox"/>	<input type="checkbox"/>
allergens	<input type="checkbox"/>	<input type="checkbox"/>	potential biological allergens	<input type="checkbox"/>	<input type="checkbox"/>
cytotoxics	<input type="checkbox"/>	<input type="checkbox"/>	laboratory animals or insects	<input type="checkbox"/>	<input type="checkbox"/>
mutagens/teratogens/ carcinogens	<input type="checkbox"/>	<input type="checkbox"/>	clinical specimens, including blood	<input type="checkbox"/>	<input type="checkbox"/>
pesticides / herbicides	<input type="checkbox"/>	<input type="checkbox"/>	genetically-manipulated specimens	<input type="checkbox"/>	<input type="checkbox"/>
			immunisations	<input type="checkbox"/>	<input type="checkbox"/>
OTHER POTENTIAL HAZARDS (please specify):					

Supervisor's Signature:		Print Name:		Date:	
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