



PROFESSOR AND ASSOCIATE DEAN RESEARCH ENTERPRISE

DEPARTMENT/UNIT	Faculty Office
FACULTY/DIVISION	Business and Economics
CLASSIFICATION	Level E
DESIGNATED CAMPUS OR LOCATION	Caulfield campus

ORGANISATIONAL CONTEXT

Monash is full of thinkers and doers who are looking for their next challenge. So if you've forged a rewarding career so far, this role provides the perfect platform to join us. You'll have access to quality research facilities, infrastructure and teaching spaces to do exciting work, along with opportunities to collaborate internationally. You'll be part of a university that's made up of inspirational, challenging thinkers and doers – and continue doing work that makes a lasting impact. Discover more at www.monash.edu.

The **Monash Business School** is structured into seven discipline-based departments (Accounting, Banking and Finance, Business Law and Taxation, Econometrics and Business Statistics, Economics, Management, and Marketing) along with the specialist Leadership and Executive Education unit and a number of research centres, units and groups in specialist areas such as behavioural economics, development economics, employment and work, finance, global business, and retail studies. To learn more about the Monash Business School, please visit our website, www.monash.edu/business.

To support the core operations and strategic priorities of the Monash Business School, administrative functions are divided into seven dedicated teams: Engagement and Marketing Services, Finance Services, Leadership and Executive Education Services, Operational Services, Performance and Quality Services, Research Services and Student and Education Services. Each team has areas of functional specialisation that are aligned with central functions in the co-delivery of services, fostering excellence in service delivery, and capitalising on strategic opportunities for growth and diversification in research and education.

POSITION PURPOSE

The Associate Dean Research Enterprise is responsible for developing a strategic approach for the development of research income, industry research and cross-faculty research collaboration. This role will lead the Faculty's research income and industry research agendas and act to ensure the continual growth and diversification of its research income streams over time.

A Level E Teaching and Research academic is expected to exercise a special responsibility in providing leadership and in fostering excellence in research, in education, in the organisation unit, within the University and within the scholarly and general community.

Reporting Line: The position reports to Deputy Dean Research (DDR)

Supervisory Responsibilities: Not applicable

Financial Delegation: Not applicable

Budgetary Responsibilities: Not applicable

KEY RESPONSIBILITIES

Specific duties required of a Level E academic may include:

1. Working with the Deputy Dean Research, lead and develop a strategic approach for the development of research income, industry research and cross-faculty research collaboration
2. Develop and oversee the Faculty's research income schemes, to support the growth and diversification of the School's research income streams
3. Work with the departments and research centres to support the grant development and submission processes and advise DDR and Faculty Research Committee (FRC) on research income strategy and progress
4. Benchmark Monash Business Schools research income performance against competitors and ensure continual improvement
5. Foster strong relationships and act as the Business School academic liaison on cross-faculty and cross-institutional research initiative, projects and grants by attending appropriate opportunities to represent Monash Business School
6. Build and sustain high-level collaborative relationships with an extensive network of colleagues, clients and stakeholders including local, state and national governments, research and policy organisations, industry organisations, alumni, advisory boards and committees, philanthropic organisations and corporations
7. Lead initiatives that leverage links to industry, charitable bodies and government and contribute to the achievement of institute KPIs including revenue and publication targets, policy and practice impact and stakeholder satisfaction
8. Act as a lead internal industry expert to support industry collaboration in university wide research efforts by providing high-level support, advice, tools and subject matter expertise to colleagues to support them with engagement and deliver insights with regard to emerging issues, trends, innovations and engagement challenges
9. Develop, monitor and advise the Faculty's senior management on matters relating to the internationalisation of the Monash Business School's research engagement and grant collaboration opportunities and processes
10. Participate in relevant committees and working groups as identified by the Deputy Dean Research, chairing where appropriate
11. Embrace and support the Faculty's commitment to international quality accreditation (i.e. EQUIS, AACSB and AMBA)

KEY SELECTION CRITERIA

Education/Qualifications

1. The appointee will have:
 - A doctoral qualification in a relevant discipline, or equivalent accreditation and standing, together with subsequent research experience and is recognised as a leading authority in an area of research and/or scholarship

Knowledge and Skills

2. Evidence of being an international leader in a discipline of business or economics and a reputation of being an expert in the field
3. Established a strong, personal program of research capable of attracting substantial external funding and grant allocation bodies and being published in top tier journals
4. Evidence of research leadership, a demonstrated knowledge of the research funding environment, and an ability to promote and advance the acquisition of the Faculty's external research grant income
5. Demonstrated skills and experience in managing and/or leading large projects or teams to achieve educational, research and quality improvement outcomes
6. Demonstrated track record in the ability to foster a collaborative cross-disciplinary research culture, promoting research collaboration and opportunities for engagement across the wider university and international research community
7. Demonstrated ability to foster industry research collaborations
8. Evidence of effective engagement with the Australian Research Council, research institutes and/or external agencies as a representative of the Monash Business School
9. Strong record of successful supervision of honours research projects and postgraduate research projects
10. Demonstrated track record of effectively representing the Faculty, school, discipline or university, both internally and externally
11. Effective track record in undertaking other senior academic administration roles within the school, faculty and university

OTHER JOB RELATED INFORMATION

- Travel to other campuses of the University may be required
- There may be a requirement to work additional hours from time to time
- There may be peak periods of work during which taking of leave may be restricted
- A current satisfactory Working With Children Check is required

GOVERNANCE

Monash University expects staff to appropriately balance risk and reward in a manner that is sustainable to its long-term future, contribute to a culture of honesty and integrity, and provide an environment that is safe, secure and inclusive. Ensure you are aware of and adhere to university policies relevant to the duties undertaken and the values of the University. This is a standard which the University sees as the benchmark for all of its activities in Australia and internationally.