

### **Position Snapshot**

Position Title:	Product Coordinator
Business/Division/Department:	Virgin Australia Holidays
Location:	Brisbane
Reports to:	Senior Product Specialist
Direct reports:	None
Date:	October 2017

### **Overall Impact Statement**

We are seeking a Product Coordinator to join the Virgin Australia Holidays team to load travel product contracts into our tour operator system and website. Our Product Coordinator will work closely with the product team, the call centre and external suppliers to ensure contracts are entered with speed, accuracy and efficiency.



#### **Organisation Context**

Virgin Australia Group is a major Australian airline group that operates domestic and international regular passenger services, charter and cargo services and the loyalty program Velocity Frequent Flyer. It is proud of its reputation for exceptional customer service. Virgin Australia Holidays is the holiday program of Virgin Australia providing holidays, events and unique experiences to our guests.

The Group employs around 9,500 people in Australia, New Zealand, the United States and the United Kingdom. We pride ourselves on recruiting the right people into the right roles and we're always looking for team members in all specialties to join our award winning team.

Virgin Australia Group team members are passionate believers in better. When we live our shared values of Heart, Spirit, Imagination and Collaboration, we can do things that most people would think impossible.

As a result every person that we come into contact with; our guests, our customers, our colleagues and the community will feel and experience better outcomes, based on the interactions we have with them.

#### **Key Accountabilities**

- Prepare and load contracts into the tour operator system and for sale in our website.
- Load product contracts accurately in line with supplier terms, descriptions and imagery.
- Liase with suppliers regarding contracts and with the internal stakeholders product, marketing, finance and call centre
- Support the call centre sales team with queries about product on sale, and brief teams about product available for sale and operations team about fulfillment related queries
- Ensure quality of data loaded into the system for sale
- Manage pipeline of products to be loaded and manage priorities in line with business objectives
- Manage normal business operations with suppliers regarding product contract updates or new products
- Product reports of the products sold to track maximum sales opportunity and limiting loading errors
- Support the product team with ad hoc product support including prize winners, vouchers, gift cards and team briefing documents
- Attend training session and familiarisation sessions carried out by suppliers and tourism bureaus to improve product awareness



# **Key Requirements**

Eccentic	Decirable
Essential  Minimum 1. 2 years experience in a circular travel product	Desirable
Minimum 1-2 years experience in a similar travel product loading/coordinator role, with strong communication skills Must have strong typing skills, with proven computer literacy and administration experience required Understanding of Tour Operator systems such as Travelbooster, Tour Plan or Calypso. Understanding of a content management system for uploading content to the website (Oracle, Drupal or similar). Full knowledge of Microsoft Office packages (for reporting and briefs) Previous experience working with suppliers such as hotels, car hire companies, and airlines desired Previous tourism or travel agent experience desired Ability to deliver high-quality service and demonstrate commitment to the company's customers and stakeholder which delivery front line to our customers. Proactively collaborate with team members to continuously improve service delivery. Ability to flexible and work independently, proactively and efficiently in a fast pace and changing environment.	Knowledge of a GDS systems, Travelport Galileo, Sabre or Amadeus.  knowledge of Adobe Photoshop or similar to size images and update HTMLs.  Knowledge of creating website banner or tiles using Adobe Dreamweaver.



# Competencies

Role Competency Requirements		
Competency Name	Behavioural Descriptors	
Delight Customers		
Communicate and Engage	Engages with others, clearly conveying information and facts  Participates in 2-way conversations, listening and discussing issues credibly and thoughtfully  Clarifies own understanding and embraces alternate views	
Connect and Partner	Works constructively in and across teams, viewing every interaction as an opportunity to collaborate  Displays passion for sharing knowledge and ideas  Informs team about work and progress	
Embrace Change		
Innovate and Improve	Identifies issues in existing systems and processes that may not be obvious to others  Challenges the status quo and offers progressive ideas and solutions  Recognises ideas of all stakeholders and encourages innovative approaches  Embraces digital opportunities in data analytics to improve processes and customer insights	



	Encourages others to bring whole self to work and contribute freely to support creativity and understanding of customers and stakeholders
Diversity of Thinking	Builds empathy and understanding of different people, integrating diverse perspectives into approaches and outcomes
	Expresses own point of view and challenges basic assumptions
Strategy and Direction	
Drive Business Outcomes	
Motivate Self and	Coaches and mentors others, facilitating their development and encouraging initiative and action that contributes to Group's outcomes
	Proactively seeks and reflects on feedback to identify development opportunities
	Instils confidence in self and others to embrace challenges and opportunities, recognising and celebrating successes

