# Pharmacy Account Manager – Endeavour Consumer Health

(Division of EBOS Group Ltd)

* Full time position based in Brisbane
* Attractive Salary and Incentive Package
* Fully Maintained Company Vehicle
* Territory covers Brisbane North side, Sunshine Coast with Regional travel to Townsville, Bundaberg and surrounding country towns)
* Reporting to the Regional Sales Manager

As a leading provider of pharmaceutical products and services, EBOS Group has built its business on a team of professional people who strive for the highest standards in quality and integrity. A strong customer focus combined with a drive to enhance good health and wellbeing throughout the community has seen the business expand to encompass product distribution to over 3000 pharmacies. With retail brands such as Chemmart® and retail programs such as Pharmacy Choice at the forefront of this national business, EBOS Group offer diverse opportunities to dynamic individuals who can contribute their skills and values to the ongoing growth of our company. Joining EBOS Group will put you at the heart of it all.

Endeavour Consumer Health is looking for a dynamic and energetic person wishing to pursue a sales career in the retail pharmacy sector. The ability to develop new business opportunities, build strong business relationships and deliver an outstanding level of customer service will be key factors in your success. Specifically you will be responsible for the management of a designated metropolitan and regional territory, focusing on the achievement of sales budgets and objectives for broad brands such as Faulding, Allersearch, Red Seal and Pharmacy Choice Private Label product portfolio.

You will also possess excellent people and communication skills, planning and organisational skills, analytical skills to monitor customer behaviour and monitor territory performance together with a high level of self-motivation. Sales and or strong retail experience in the Pharmaceutical or a similarly competitive industry would also be highly regarded.

If you believe that you have the necessary attributes to succeed in this challenging and rewarding role please forward your application including current Curriculum Vitae to the address below.

Applications close Friday 6th April 2018