**GM Procurement – EMEA**

At Flight Centre Travel Group (FCTG) our purpose is to 'open up the world for those who want to see'. Every day, we give people all around the world the opportunity to experience something amazing – travel!

This role will be a trusted business partner and provide procurement expertise to Flight Centre Travel Group (FCTG) in the Europe, Middle East and Africa (EMEA) region. Reporting directly to the Global Head of Procurement based in Brisbane, Australia, as well as sitting within the regional finance leadership team, this position includes the delivery of tangible value through the end-to-end management of strategic sourcing initiatives, category management and supplier relationship management.

**About the opportunity**

We are looking for a highly motivated, enthusiastic and experienced procurement professional to join our procurement team based out of our Wimbledon office. As the GM Procurement, you will play an integral role in driving and supporting FCTG’s strategy and vision throughout the business. The role will focus on all spend across all non-travel categories within the EMEA region, as well as local execution of global categories to support procurement strategies driven out of Brisbane, Australia. The role will have a particular focus on our **global outsourced suppliers (BPO) category.**

**Key accountabilities**

The successful candidate will have a proven track record delivering in the following core areas:

Strategic Sourcing

* In conjunction with business owners and key stakeholders, develop sourcing strategies to identify opportunities to deliver ongoing value
* Lead end-to-end market engagement activities, including RFx, benchmarking and direct negotiations
* Conduct analysis of data and the preparation of complex business cases and category plans
* Contribute towards cost optimisation targets and enhance revenue generating opportunities
* Identify and implement process improvements to increase productivity and efficiency

Stakeholder Engagement

* Be recognised as a trusted business partner and expert within FCTG for anything procurement related
* Build and maintain open and transparent relationships with service owners and business stakeholders at all levels
* Provide regular updates on key strategies, projects, risks and continuous improvement programs

Supplier Relationship Management

* Support, and in some instances lead, in the facilitation of structured SRM initiatives
* Support the management of supplier performance through contemporary tools and frameworks, including scorecards and performance reviews
* Manage supplier risk through mitigation strategies and ensure continuity of supply

Innovation

* Challenge the status quo
* Continuously remain current with industry trends and new developments
* Contribute to knowledge sharing with regional offices around the globe
* Facilitate and leverage subject matter expertise available through the supplier base
* Active involvement in resulting transformation projects

**About you**

* Tertiary qualifications in business or procurement
* Demonstrable experience developing strategies and sourcing outsourced service providers
* 7+ years relevant procurement and category management experience
* Strong procurement, contract, and supplier management experience
* Strong knowledge, understanding and experience in identifying contractual risks
* Strong commercial acumen with a record of providing insightful business analysis
* Exceptional track record building relationships with stakeholders and suppliers
* Adaptable and ability to work with ambiguity
* Strong negotiation skills, with the demonstrated ability to develop and effectively present coherent, well-structured negotiating positions
* Strong knowledge of procurement governance and policies

**About the benefits**

* We offer a flexible workplace with hybrid, work from home/office options available
* Generous travel discounts on flights, hotels, cruises and travel insurance for you, your family and friends
* Regular awards nights, social events, and the opportunity to attend our Global conferences (Los Angeles in 202)
* Ongoing training and personal development
* Global career opportunities in a network of brands in over 20 countries
* Mental health support and Employee Assistance Program for staff and family
* Proud diversity and inclusion practices, and Corporate Social Responsibility program supporting the environment and nominated charities through Workplace Giving, volunteering and fundraising

**About Flight Centre**

* Since our beginning, our vision has always been to open up the world for those who want to see.
* As a global travel retailer, our people come from all different backgrounds, and our connections spread to the far reaches of the globe - 20+ countries and counting!
* We offer genuine opportunities for people to grow and evolve. We embrace new experiences, we celebrate the wins, seize all opportunities, and empower all of our people to find their **Brightness of Future**.
* We encourage you to **DREAM BIG** through collaboration and innovation, and make sure you are supported to make incredible ideas a reality. Together, we deliver quality, innovative solutions that delight our customers and achieve our strategic priorities.

**We value you**

**Flight Centre Travel Group is committed to creating an inclusive and diverse workplace that supports your unique identity to create better, safer experiences for everyone. We encourage you to come as you are; to foster inclusivity and collaboration. We celebrate you.**

**Irreverence. Ownership. Egalitarianism.**