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POSITION DESCRIPTION

Post-doctoral Fellow

Faculty/Division	Business
Classification Level	Academic B
Hours & Span (Category)	ACADEMIC POSITION NO SPAN
Position number	Admin only
Shiftwork status	NOT SHIFTERWORKER
Allowances	N/A
On call arrangements	N/A
Original document creation	16 May 2024

Position Summary

A Post-Doctoral Fellow (Level B) is expected to carry out independent and/or team research within the field in which they are appointed and to carry out activities to develop their research expertise relevant to their particular field of research.

The role of Post-Doctoral Fellow reports to Professor and has no direct reports.

Accountabilities

Specific accountabilities for this role include:

- Engage in individual and/or collaborative research in a manner consistent with disciplinary practice in quantitative marketing research.
- Create scholarly impact in the marketing discipline which is recognised by peers in the advancement of disciplinary knowledge.
- Conduct research/scholarly activities under limited supervision, either independently or as a member of a team (as per the norms of the discipline).
- Establish a personal research portfolio and start developing independent research proposals.
- Contribute to the development of applications for competitive funding under the guidance of senior colleagues.

- Participate as co-investigator or chief investigator in competitive grant applications, or show evidence of active participation in research collaborations funded by competitive grants.
- Design research projects.
- Mentor and guide students and colleagues and develop the next generation of academics through involvement in supervision of HDRs (as per the norms of the discipline).
- Align with and actively demonstrate the [UNSW Values in Action: Our Behaviours](#) and the [UNSW Code of Conduct](#).
- Cooperate with all health and safety policies and procedures of the university and take all reasonable care to ensure that your actions or omissions do not impact on the psychosocial or physical health and safety of yourself or others.

Skills and Experience

- A PhD in a discipline related to marketing, business, economics, econometrics, computer science, and/or relevant work experience.
- Strong quantitative research skills including data handling, data analysis, machine learning, econometrics and statistics.
- Proven commitment to proactively keeping up to date with discipline knowledge and developments.
- Demonstrated track record in research with (evidence for pipeline of) research publications of high quality and high impact with clear evidence of the desire and ability to continually achieve research excellence as well as the capacity for research leadership.
- A track record of significant involvement with the profession and/or industry.
- High level communication skills and ability to network effectively and interact with a diverse range of students and staff.
- Demonstrated ability to work in a team, collaborate across disciplines and build effective relationships.
- Evidence of highly developed interpersonal and organisational skills.
- An understanding of and commitment to UNSW's aims, objectives and values in action, together with relevant policies and guidelines.
- Knowledge of health & safety (psychosocial and physical) responsibilities and commitment to attending relevant health and safety training.

Pre-employment checks required for this position

- Verification of qualifications

About this document

This Position Description outlines the objectives, desired outcomes, key responsibilities, accountabilities, required skills, experience and desired behaviours required to successfully perform the role.

This template is not intended to limit the scope or accountabilities of the position. Characteristics of the position may be altered in accordance with the changing requirements of the role.