

DEPUTY DIRECTOR, INTERNATIONAL RESEARCH PARTNERSHIPS

DEPARTMENT/UNIT	Portfolio of the Deputy Vice-Chancellor (Research) and Senior Vice-President
FACULTY/DIVISION	Office of the Deputy Vice-Chancellor (Research)
CLASSIFICATION	Level 10A
DESIGNATED CAMPUS OR LOCATION	Clayton campus

ORGANISATIONAL CONTEXT

Monash is a university of transformation, progress and optimism. Our people are our most valued asset, with our academics among the best in the world and our professional staff revolutionising the way we operate as an organisation. For more information about our University and our exciting future, please visit www.monash.edu.

The Deputy Vice-Chancellor (Research) and Senior Vice-President (DVCR) is responsible for the development, implementation and continuous improvement of the University's research vision within the changing landscape of higher education, ensuring delivery of accountabilities within the context of the University's strategic plan. Reporting to the President and Vice-Chancellor and as an integral member of the University's executive team, the DVCR further advances the University's research performance, diversifies research funding, oversees research infrastructure strategy, and fosters interdisciplinary and transdisciplinary areas of excellence, collaboration and innovation within Monash and with global research partners.

Monash University's Strategic Plan has a vision to expand the number and scope of major, challenge-driven and impact-focussed research programs that address the challenges of the age, such as climate change, geopolitical insecurity and healthy communities. Achieving impact on these challenges requires research programs underpinned by a transdisciplinary approach, large multi-disciplinary teams, and alliances with partners across multiple sectors. The challenges of our

age are not limited to Australia and Monash seeks to further internationalise, with a specific focus on the Asia-Pacific region.

To this end, Monash is investing in building internal research capability, coordination, and strengthening local and international partnerships to deliver on this goal. Monash will pioneer mission-led research programs within and across our research institutes with the support of our research platforms and industry, government or community partners.

Further information about the University's organisational governance and structure is available at www.monash.edu/about/structure.

POSITION PURPOSE

The **Deputy Director, International Research Partnerships**, is responsible for expanding the breadth and depth of Monash's external partnerships to design and deliver mission-led, impact-focussed research programs, in support of the Deputy Vice-Chancellor (Research) and Senior Vice-President, and the wider University, and in line with the [Impact 2030 Strategy](#). The position will be responsible for the following areas:

1. Expand the depth, breadth and reach of Monash's external partnerships with global and regional philanthropy, industry, the United Nations organisations, impact investors and other impact research funders
2. Provide cross-faculty consortia with high-level and strategic 'business development' expertise, bringing together like-minded partners and donors to fund consortium mission-led international programs of research
3. Facilitating collaboration of the DVCR portfolio across Monash, including with External Relations and Development (ERDA) division, Global Engagement (GE), and Monash Campuses, to identify, scope and secure programmatic bids and associated funding

The position will be required to successfully operate on a cross-portfolio basis and works in close collaboration with other areas of the University as required. The Deputy Director will be required to apply high level specialist skills to manage all aspects of projects, including managing stakeholder communications and expectations through effective planning, managing, reporting and advising on research strategy planning, design and implementation to meet the University's strategic objectives. The position will be critical in leading initiatives to realise the University's research excellence goals, including research focus areas, horizon forecasting and the strategic review of research related frameworks and functions. The Deputy Director will work as a key member of the DVCR portfolio increasing the overall research revenue of the University and diversifying the funding portfolio.

Reporting Line: The position reports to the Director, Research Missions and Global Impact

Supervisory Responsibilities: Not applicable

Financial Delegation: Not applicable

Budgetary Responsibilities: Not applicable

KEY RESPONSIBILITIES

1. Deepen Monash's mission-led international research partnerships with existing donors and funders, identifying comparative advantages and areas of alignment for new research missions
2. Scope, develop and forge new partnerships with international research institutes, funders and organisations to co-develop research missions and position Monash as a partner of first choice

3. Contribute to Monash's international research strategy, including setting the University's research goals and priorities, and contributing to align the strategy with the vision, needs and priorities of potential donors and funders
4. Provide support to high-level business development processes to catalyse new research missions, including developing business cases, position papers, and scoping funding requirements and alignment with potential funders
5. Form and maintain donor and funder partnerships for impact, especially with the UN system, multi-lateral organisations (i.e. World Bank, ADB), global and regional philanthropic organisations (i.e. Gates Foundation, Wellcome Trust), managing contractors (i.e. GHD, Cardno) and partner universities in Asia-Pacific
6. Provide expert advice, tools and methodologies for developing and maintaining effective partnerships for mission-led research programs
7. Leverage, showcase and maximise Monash's existing research infrastructure to strengthen partnerships for mission-led research programs
8. Support the networking of partners and funders across Monash's 'campus grid' (Malaysia, China, Indonesia, and the Pacific offices)
9. Working as a key member of the DVCR portfolio leadership team support the establishment and functioning of internal working groups and related forums to advance mission-led research programs, ensuring communication and commitment throughout the project/s complete lifecycle
10. Provide regular management reporting to the DVCR and the Office of the Vice-Chancellor on performance and outcomes
11. Provide executive level strategic advice and support to the DVCR and Vice-Provost (Research) on a range of matters across the portfolio in line with key policy, legislative and regulatory developments
12. Facilitating collaboration of the DVCR portfolio across Monash, including with External Relations and Development (ERDA) division, Global Engagement (GE), and Monash Campuses, to identify, scope and secure programmatic bids and associated funding
13. Other duties as directed from time to time

KEY SELECTION CRITERIA

Education/Qualifications

1. The appointee will have:
 - A relevant postgraduate qualification and extensive experience at senior management level within a complex management environment; or
 - an equivalent combination of relevant experience and education/training.

Knowledge and Skills

2. Understanding of the systems of Monash University's work in and experience with research partnerships, partnership and implementation to be able to support the types of projects Monash University delivers for impact-led research
3. Exceptional leadership and management skills with proven ability in leading teams and providing strategic and operational advice at the highest levels
4. Outstanding planning and organisational skills, with excellent administrative and project management skills, and experience in establishing priorities, allocating resources and meeting deadlines while working in a fast-changing context

5. An entrepreneurial spirit coupled with proven ability to innovate and champion the exploration of new ideas and methodologies, and to support teams to identify, pursue and secure funding and projects through successful collaborations with academia, government, industry, corporate and philanthropic organisations
6. Ability to develop collaborative, supportive professional relationships and connect as a trusted and respected peer and adviser with ability to build consensus
7. Outstanding interpersonal and communication skills with the ability to negotiate, influence and build consensus at senior levels and with diverse stakeholders on complex, sensitive issues
8. Exceptional management and leadership skills with proven ability to strategically manage and provide authoritative technical and policy advice at the highest levels
9. Demonstrated managerial excellence and success in a matrix, or large and complex management structure
10. Experience in developing and implementing strategic solutions to complex projects and problems
11. Exceptional interpersonal and communications skills, including the ability to articulate complex concepts, and capacity to negotiate, influence and build consensus at levels and with diverse stakeholders on complex and sensitive issues
12. Highly developed written and presentation skills and ability to produce clear, well-defined and compelling reports and documents for a range of audiences
13. The ability to develop and maintain professional networks at the highest level in order to monitor the environment and create effective strategic responses to emerging trends and opportunities

OTHER JOB RELATED INFORMATION

- Travel to other campuses of the University may be required
- There may be a requirement to work additional hours from time to time
- There may be peak periods of work during which taking of leave may be restricted

GOVERNANCE

Monash University expects staff to appropriately balance risk and reward in a manner that is sustainable to its long-term future, contribute to a culture of honesty and integrity, and provide an environment that is safe, secure and inclusive. Ensure you are aware of and adhere to University policies relevant to the duties undertaken and the values of the University. This is a standard which the University sees as the benchmark for all of its activities in Australia and internationally.