



Corporate Finance Analyst

Position Detail			
Reports To	Strategic Partnerships Manager	Group	Customer Service Enhancements
Classification	TBC – dependent on experience	Location	Brisbane
Reports – Direct Total	Nil		

Organisational Environment

Airservices is a government owned organisation providing safe, secure, efficient and environmentally responsible services to the aviation industry.

Each year we manage over four million aircraft movements carrying more than 156 million passengers, and provide air navigation services across 11 per cent of the world's airspace.

Airservices has two major operating centres in Melbourne and Brisbane and a corporate office in Canberra. We operate 29 air traffic control towers at international and regional airports, and provide aviation rescue fire fighting services at 26 Australian airports.

We are committed to continuing to improve our business by providing our customers with services they value, and embedding new ways of working and technology investments to further innovate and optimise.

Primary Purpose of Position

As the **Corporate Finance Analyst**, you will work collaboratively with the Strategic Partnerships Manager and across the broader organisation to facilitate the development of long term relationships with key suppliers to deliver enhanced value for Airservices and our customers, aligned to service delivery outcomes.

The **Corporate Finance Analyst** will be responsible for the Strategic Partnerships Divisions financial modeling, forecasting, benchmarking and analysis, business case writing, in addition to driving a range of strategic projects.

Accountabilities and Responsibilities

Position Specific

- Prepare financial analysis for strategic partnerships and investment opportunities.
- Prepare memorandums and commercial business plans for strategic partnerships and investment opportunities.
- Support and provide in depth financial models and analysis for a variety of commercial and strategic projects.
- Undertake company and industry research on proposed strategic partnerships and investment opportunities. Gather information and create analysis to support corporate analysis and decision making.

- Prepare reports and presentations for senior management regarding strategic partnerships, commercial and investment opportunities.
- Liaise and provide input to business units on a range of strategic finance related matters.

People

- Maintain strong working relationships across the Airservices Group.

Compliance, Systems and Reporting

- Adhere to enterprise governance systems and policies, including safety, environmental, risk and compliance

Safety

- Demonstrate safety behaviours consistent with enterprise strategies

Key Performance Indicators

Efficient, Effective and Accountable

- Assist in the identification and execution of key strategic partnerships and opportunities for driving value.

Commercial

- Management of commercial business plans with key business partners.

Safety

- Compliance with safety, risk, environmental and any other standards

Key Relationships

- Customer Service Enhancements
- OneSKY
- Finance Strategy and Planning
- Air Navigation Business Unit and Aviation Rescue Fire Fighting Services Commercial Support

Skills, Competencies and Qualifications

Skills and Competencies

- Experience in corporate finance, investment banking, project / infrastructure financing or corporate development at a major company.
- Financial acumen including an ability to interpret and analyse financial statements.
- Comprehensive understanding (or demonstrated willingness to learn) of economics, corporate finance and valuation methodologies.
- Advanced MS Excel and financial skills with a proven track record of working with large and complex spreadsheets.
- Organised and detail orientated.
- Ability to work creatively and analytically in a problem solving environment.
- Strong financial/quantitative analysis skills.
- Strong written and oral communication skills.
- Maturity, confidence and ability to interact at all levels in the organisation.
- Team member skills, including being able to participate in teams as an active, positive contributor.

Qualifications

- Relevant tertiary degree in commerce, business or finance.

- CA or CFA qualifications (or part) viewed highly.

Performance Standards and Behaviours

As a member of Airservices, you will consistently demonstrate performance standards and behaviours that meet our Code of Conduct. This includes:

- Treating everyone with dignity, respect and courtesy
- Acting with honesty and integrity
- Acting ethically and with care and diligence
- Complying with all Airservices' policies and procedures, and applicable Australian laws
- Disclosing and taking reasonable steps to avoid any actual, potential or perceived conflict of interest
- Behaving in a way that upholds our vision, mission and values, and promotes the good reputation of Airservices.