

Role Purpose Statement

Role title:	Analyst
Division:	JBWere
Team:	Advice
Role reports to:	Senior Business Manager – [VIC, NSW, ACT & QLD or WA & SA)
Group (1 to 7):	Level 1
Purpose:	The Analyst is responsible for supporting a team of Advisers to successfully manage and develop their business, by providing exceptional administrative and marketing support. The Analyst must have a strong focus on adding value to the client
	relationship by building rapport and developing outstanding client engagement and communication.
Accountabilities: A list of the key	Provide a high level of administrative support to the team/s and respond to client queries in an efficient and effective manner.
responsibilities of the	Establish and maintain client accounts.
role, detailing what the role is accountable for	Monitor and maintain the Sophisticated Investor Register, Account Categorisation, Client Risk Profiling and Statement of Advice (where applicable) to ensure all compliance obligations are met.
	 Proactively manage risk and compliance though performing and adhering to policies, processes and procedures, and escalating any events, losses, breaches as incurred.
	 Management of the team/s prospects and opportunities, ensuring Salesforce is up-to-date, and providing the advice team with reporting as required.
	 Assist team/s in preparing Statements of Advice (SOA), pitch documents, portfolio reviews and marketing material.
	Arrange and manage the team/s schedule and team events as required.
	 Provide factual market and economic information in accordance with your Letter of Authority (LOA).
	Liaise with Operations as required to facilitate workflow.
	 Support the advice team/s to execute and deliver business-wide initiatives and opportunities to achieve desired outcomes.
Competencies:	Excellent written and verbal communication skills
	Strong interpersonal and rapport building skills
	Experience in a professional services environment
	Proficiency in Microsoft Office (Excel, Word, Outlook & Powerpoint)
	General understanding and interest in financial markets



Educational Requirements:	 RG146 *Please note for those looking for career progression in Advice the below is mandatory:
	 FASEA accredited AQF7 Bachelor Degree or FASEA approved post graduate tertiary pathway qualification Tax (Financial) Adviser current registration Approved Industry Association professional membership
Future Role Options:	Senior Analyst